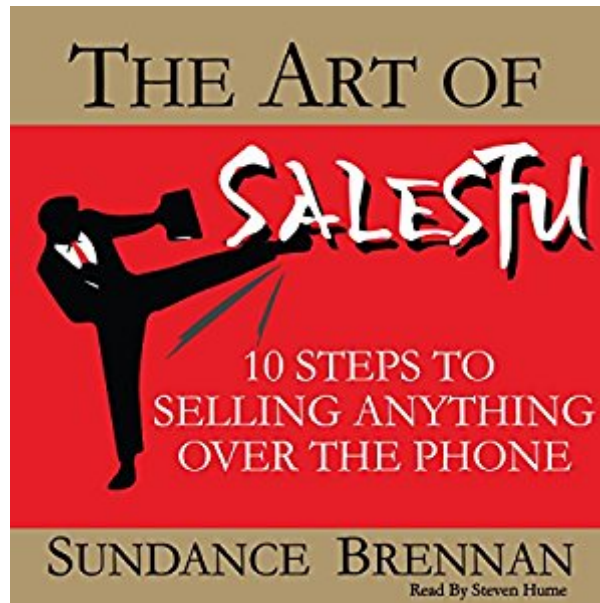




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The Art Of SalesFu: 10 Steps To Selling Anything Over The Phone



Synopsis

You are in sales. You feel overwhelmed, under pressure and your goals keep getting farther away. Your boss is on you to hit the goal but he's not the coach you need him to be. Have you seen the cost of the Sales Guru systems? Let's face it, if you need a sales coach, you can't afford one. Enter, the Sales Nerds. We've studied the science of sales. We'll give you a plan, coach you through new skills, follow up and create new habits that will lead to new success. We don't spend a lot of money on fancy video graphics and self-promoting, we just drop knowledge bombs.

Book Information

Audible Audio Edition

Listening Length: 2 hours 54 minutes

Program Type: Audiobook

Version: Unabridged

Publisher: Sundance Brennan

Audible.com Release Date: December 14, 2016

Whispersync for Voice: Ready

Language: English

ASIN: B01NAIF70R

Best Sellers Rank: #71 in Books > Business & Money > Marketing & Sales > Marketing >

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Customer Reviews

This is not rehashed stuff you've read other places. All brand new and actionable tactics to get more sales. Sundance makes selling over the phone fun too.

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